



Dear valued Bech Chem customer,

I am reaching out to inform you that effective July 1, 2021, Akrochem completed a deal to purchase Bech Chem. Being a valued customer of Bech Chem, I felt it was important to tell you a little bit about Akrochem and how we plan to transition the business.

Akrochem is a chemical distributor with over 90 years of experience in the rubber and plastics industries. We have an experienced Technical Sales team that covers all of North America, as well as over 120 people on our support staff. With the addition of our sales force, you will have increased exposure to your supplier, and our support staff is always just a phone call away.

For several years, we have positioned ourselves for future growth in other markets. The acquisition of Bech Chem represents our latest effort in this regard. We are excited about the possibilities of this move, including our ability to better serve you.

We will strive to make this conversion as seamless as possible. To do that, we have retained Bech Chem President Henrik Poulsen and his current staff. Henrik will be working closely to transition the business, and you will have his full support. Over the next several months, Henrik will train our salespeople on the product line and travel with members of the team to introduce them to your account.

Also, the Hitchcock, Texas warehouse will remain as the primary warehouse.

You will receive additional correspondence as necessary to ensure a smooth transition. If you have any immediate questions, please call Henrik or Business Unit Manager Mark Beavers at 800-321-2260. You can also contact them at henrikpoulsen@akrochem.com or markbeavers@akrochem.com.

On behalf of everyone at Akrochem, we welcome you to our family. Your success is our success.

Best Regards,

A handwritten signature in black ink, appearing to read 'Jason R. Silver', written over a light blue circular background.

Jason R. Silver
President and CEO

